

Our Ref: BSM 007/2019

May 13th, 2019

Subject: Clarification of the Operation result for the 1st Quarter, ending March 31, 2019

Attention: The President

The Stock Exchange of Thailand

BuilderSmart Public Company Limited (BSM) would like to clarify the performance of the Company and its subsidiaries for the 1st Quarter, ending March 31, 2019 as follows:

1. Revenue from Sales & Services of the Company and its subsidiaries was 131.1 million Baht, decreased by 6.0 million Baht or decreasing 4.4 percent compared to the previous year. The decreasing was resulted from one of our subsidiaries, D&W (Asia) Ltd. which produce and distribute doors and windows, had been postponed some deliveries. The company could recognize the income when delivery in next quarter.

However, for the operation results of BuilderSmart PCL in separate performance, the revenue from Sales & Services still had growth, increased by 3.3.% compared to the previous year.

2. Selling & Administrative expense was 40.51 million Baht or equivalent to 30.9% of total sales, the portion of Selling & Administration expense was little drop from 41.56 million Baht last year same period, which complied with the decreasing in revenue from Sales & Services.
3. Company and its subsidiaries had the net profit attributable to Equity holders of the Company equal to 1.15 million Baht or equivalent to the net profit margin of 0.9 percent, compared to the 1st quarter of the previous year, the Company and its subsidiaries had net profit equal to 15.38 million Baht or calculating the net profit margin at 11.2 percent.

Please be informed accordingly,

Yours faithfully,

Sunchai Nuengsit
Chief Executive Officer